Disclosure: The sources of data range from key company executives, annual reports, SEC and other financial filings, as well as other published information. The data is reported to the best of our research, but is not guaranteed and should not be used for investment or business decisions.

E - Denotes our estimated sales revenue.

Some external links may require language translation. We recommend using http://babelfish.yahoo.com to translate websites and selected text from most languages to English.
## 2013 TOP 100 NORTH AMERICAN FOOD & BEVERAGE COMPANIES

Click on Company Name to Get a Snapshot of The Company
All figures in millions, U.S. dollars.

<table>
<thead>
<tr>
<th>Current Ranking</th>
<th>Previous Ranking</th>
<th>Company Name</th>
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<th>Food Sales</th>
<th>Total Sales</th>
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# 2013 TOP 100 NORTH AMERICAN FOOD & BEVERAGE COMPANIES

<table>
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<td>99</td>
<td>99</td>
<td>B&amp;G Foods</td>
<td>Parsippany, NJ</td>
<td>543,9</td>
<td>543,9</td>
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<td>100</td>
<td>100</td>
<td>Goya Foods</td>
<td>Secaucus, NJ</td>
<td>505</td>
<td>1,300</td>
</tr>
</tbody>
</table>
AdvancePierre Foods is a fully integrated manufacturer of value-added proteins, Philly Steaks and handheld sandwiches.


Major Product Areas: Beef, pork, poultry, sandwiches and bakery products
Agri-Mark’s rich tradition as a cooperative dates back to 1916 with the formation of its predecessor, the New England Milk Producers Association. The cooperative flourished during the twentieth century and in 1980 became Agri-Mark. A dozen years later Agri-Mark merged with Cabot Creamery Cooperative, thereby ensuring that Northeast dairy farmers would continue their ownership of a valuable, time-honored consumer brand -- Cabot. Naturally aged Vermont cheddar cheese and fresh creamery butter top the list of Cabot’s best known products. In 2003, Agri-Mark merged with the Chateaugay Cooperative in Upstate New York and acquired the assets of McCadam Cheese, including a plant located in Chateaugay. McCadam manufactures award-winning New York Cheddar, Muenster and European-type cheeses.

Brands: Cabot, McCadam

Products: Cheese, butter, yogurt, cultured dairy
AGROPUR COOPERATIVE

101 Roland-Therrien Blvd.
Suite 600
Longueuil, Quebec
J4H 4B9
Phone: 450-646-1010

Financial Reports

Subsidiaries: Cheese and Functional Products Div., Fine Cheese Div., Natrel Div., Ultima Foods Inc. (joint venture); Main Street Ingredients
Brands: Oka, Vaudreuil, Ultra'milk, Sealtest, Natrel Ultra'Milk, Natrel Nutrition
24, Yoplait (sold under a distribution agreement); Allegro, La Lacteo, Island Farms
Major Product Areas: Cheeses, butter, milk, specialty milk, yogurt; ingredients

Net Sales $3,651

Return To List
American Crystal Sugar

101 N. Third St.
Moorhead, MN 56560
Phone: (218) 236-4400
Fax: (218) 236-4422

Website
Financial Reports

Net Sales
$1,543

Subsidiaries and Divisions: United Sugars, Sydney Sugars, Midwest Agriculture Commodities, Crystech LLC, ProGold LLC

Brands: American Crystal, Pillsbury, Pillsbury Best Sugar

Product Areas: Sugar/confectionery
AMERICAN FOODS GROUP

2209 Jefferson St., Unit 301
Alexandria, MN 56308
Phone: 320-759-5900
Fax: 320-759-5910

website

Net Sales
$2,500
[ private ]

Brands: American Foods Group, Dakota Brand, Heartland, Long Prairie Packing, O'Brien's, Sheboygan, Skylark

Product Areas: Beef processing, prepared meats, meat snacks
A truly consumer-centric, sales driven organization, Anheuser-Busch InBev, one of the world’s top-5 consumer products companies manages a portfolio of well over 200 beer brands and holds the No. 1 or No. 2 market position in many of the world’s top beer markets.


Major Product Areas: Beer, malt beverages

Brands: Anheuser World Select, American Red, Azteca, Bacardi Specialty Malt Beverages, Bare Knuckle Stout, Becks, Bud, Budweiser, Busch, Chelada Bud, Hurricane, King Cobra, Land Shark Lager, Michelob, Natural Ice, Natural Light, O’Douls, Redbridge, Rolling Rock, Rock Green Light, Rio Cristal, Skol, Stella Artois, Stone Mill Pale Ale, Tequiza, Ziegenbock

Return To List
Associated Milk Producers Inc. (AMPI) is a dairy marketing cooperative owned by 3,000 dairy farmers who market 5.8 billion pounds of milk, resulting in $2 billion in annual sales. Members operate dairy farms located throughout the Midwest states of Wisconsin, Minnesota, Iowa, Nebraska, South Dakota and North Dakota. The members own 11 manufacturing plants and market a full line of consumer-packaged dairy products.
Beam Inc., incorporated in 1985, is a premium spirits company that makes and sells branded distilled spirits products in markets worldwide. Beam's principal products include bourbon whiskey, Scotch whisky, Canadian whisky, tequila, cognac, rum, cordials, and ready-to-drink pre-mixed cocktails. The Company's portfolio consists of brands, such as Power Brands, Rising Stars, Local Jewels and Value Creators. It has three geographic regions segments: North America, which includes United States, Canada and Mexico; Europe/Middle East/Africa (EMEA), which includes Spain, United Kingdom, Germany, Russia, Turkey, Ireland, Italy, Hungary, Czech Republic, Romania, South Africa, North America Duty Free and Europe Travel Retail, and Asia-Pacific/South America (APSA), which includes Australia, New Zealand, South East Asia, China, Brazil, India, South Korea and Japan.

The Power Brands include Jim Beam Bourbon, Maker's Mark Bourbon, Sauza Tequila, Courvoisier Cognac, Canadian Club Whisky and Teacher's Scotch. The Rising Stars include Laphroaig Scotch, Knob Creek Bourbon, Basil Hayden's Bourbon, Kilbeggan Irish Whiskey, Cruzan Rum, Hornitos Tequila, EFFEN Vodka, Pucker Vodka, Skinnygirl Cocktails and Sourz Liqueurs. The principal markets for the Company's spirits products are North America, Australia and Europe, and it invests in emerging markets, such as India, Brazil, Russia, Central Europe, Asia, and other geographies. As of December 31, 2011, approximately 50% of its net sales are to markets outside the United States.
B & G FOODS

4 Gatehall Dr., Ste. 110, Parsippany, NJ 07054
Phone: 973-401-6500
Fax: 973-364-1037
Fax: 416.922.4395

Net Sales $543,9
Website
Financial Reports

Brands: B and G, Trappey’s, Ac’cent, Emeril’s, Underwood, Ortega, Polaner, Brer Rabbit, Joan of Arc, Vermont Maid, Maple Grove Farms, Wright’s, Såson, Las Palmas, Regina, B & M, Cream of Wheat, Grandma Molasses, Food Service

Major Product Areas: Shelf-stable Mexican foods, toppings, condiments, flavor enhancers, baked beans, meat spreads

RETURN TO LIST
Bimbo Bakeries USA

Prolongación Paseo de la Reforma No. 1000, Col. Peña Blanca Santa Fé Delegación Álvaro Obregón, México D.F. 01210
Phone: (5255) 5268 6600
Bimbo Bakeries USA

www.grupobimbo.com
www.bimbobakeriesusa.com

Net Sales
$9,550

Financial Reports

Subsidiary: Bimbo Bakeries USA; bought Sara Lee Bakeries

Brands: Arnold, Bimbo, Boboli, Brownberry, Entenmann’s, Francisco, Freihofer’s, Ideal, Marinela, Mrs. Baird’s, Old Country Bread, Oroweat, Plus Vita, Pullman, Stroehmann, Thomas’, Tia Rosa

Return To List
Hunt Executive Search

2013 TOP 100
NORTH AMERICAN FOOD & BEVERAGE COMPANIES

Borden Dairy

3811 Turtle Creek Blvd., Suite 1300; Dallas, TX 75219
Phone: 214-526-2653

Website
Net Sales
$3,651

Borden raises a glass of milk to kids everywhere, for all the special things we see in them. And it’s not just any glass of milk. It’s milk with the creamy taste kids love and the nutrition they need.


Major Product Areas: Milk

Return to List
Brown-Forman is a diversified producer of fine quality consumer products. It was founded in 1870 by George Garvin Brown in Louisville, KY, U.S. His original brand, Old Forester Kentucky Straight Bourbon Whisky, was America's first bottled bourbon and remains one of Brown-Forman's finest brands today. Geo. Garvin Brown IV, a descendant of the founder, is part of the 5th generation of Brown Family members engaged with the company and serves as the Presiding Chairman of the Board.

Brown-Forman employs 4,120 people worldwide with about 1,000 located in Louisville. Brown-Forman, one of the largest American-owned spirits and wine companies and among the top 10 largest global spirits companies, sells its brands in more than 135 countries and has offices in cities across the globe. In all, Brown-Forman has more than 25 brands in its portfolio of wines and spirits.


Major Product Areas: Alcoholic spirits
California Dairies, Inc. produces 43 percent of California’s milk or 9 percent of the milk produced in the United States on more than 500 dairies. A manufacturer of quality fluid milk products, butter and milk powders, California Dairies, Inc. has sales of $3 billion across all 50 states and 52 foreign countries.

California Dairies, Inc. is the result of a successful 1999 merger of three of California’s most financially successful cooperatives: California Milk Producers, Danish Creamery and San Joaquin Valley Dairymen. All three cooperatives were rich in tradition with roots dating back to the turn of the 20th century.

As a member-owned milk marketing and processing cooperative, California Dairies, Inc. is co-owned by 470 California dairymen who ship more than 17 billion pounds (7.7 million metric tons) of milk annually. Member dairies are located from San Diego County in the south to Marin County in the north.

California Dairies, Inc. has a tremendous presence nationwide as well. As the second largest dairy processing cooperative in the United States, California Dairies, Inc. is able to serve a variety of customers quickly. In constant communication with its customers, California Dairies, Inc. works to immediately adjust to and meet its customer’s needs, large or small. California Dairies, Inc.
C A M P B E L L  S O U P

1 Campbell Place, Camden, NJ
08103-1799
Phone: 856-342-4800
Fax: 856-342-3878

Website
Financial Reports
Net Sales
$7,719

Brands: Arnott’s, Campbell’s, Chunky, Franco-American, Godiva, Goldfish, Healthy Request, Hungry-Man, Pace, Pepperidge Farm, Prego, SpaghettiOs, Swanson, Supper Bakes, V8 Vegetable Juice

Major Product Areas: Meat and poultry, canned, frozen and preserved food, bakery, sugar/confectionery, beverages, miscellaneous
CANADA BREAD

10 Four Seasons Place
Etobicoke, Ontario
Canada M6B 6H7
Phone: 416-926-2000

Website
Financial Reports
Net Sales
$1,596

Parent Firm: 88% owned by Maple Leaf Foods

Brands: Burns, California Goldminer, Hygrade, Nutriwhip, Prime Turkey, Shopsy’s Tenderflake, Maison-Cousin, Dempsters, Olivieri

Product Areas: Fresh and frozen bakery products
Cargill is an international producer and marketer of food, agricultural, financial and industrial products and services. Founded in 1865, our privately held company employs 142,000 people in 65 countries. The company has grown to become one of the largest, privately-owned businesses, providing food, agricultural, risk management, financial, and industrial products and services around the globe.

Food divisions: Cargill Beef; Cargill Dressings, Sauces & Oils; Cargill Kitchen Solutions (formerly Sunny Fresh Foods/eggs), Cargill Pork; Cargill Cocoa & Chocolate


Major Product Areas: Meat, poultry, eggs, fats/oils
Headquartered in Charlotte, North Carolina, more than 21,000 people work for Chiquita Brands International and its subsidiaries, in operations that are located on six different continents. Chiquita Brands International is a leading international marketer and distributor of high-quality fresh and value-added food products from energy-rich Chiquita® bananas and complimentary fruits to nutritious blends of convenient green salads.
C O C A - C O L A

One Coca-Cola Plaza
Atlanta, GA 30313
Phone: 404-676-2121
Fax: 404-676-6792

Website
Financial Reports
$ 46,452

Subsidiaries, Divisions: Africa Group, Latin America Group, Greater Europe Group, Middle and Far East Group, North America Group, The Minute Maid Co.

Brands: Abbey Well, Barq’s, Blak, Bright & Early, Canada Dry, Carver’s, Citra, Coca-Cola, Coke, Dasani, Diet Coke, Fanta, Five Alive, Flavor Rage, Fresca, Fruitopia, Full Throttle, Georgia, Glaceau vitamin water, Hi-C, illy issimo, Inca Cola, Manzana Mia, Mello Yello, Minute Maid, Mr. Pibb, Nestea, Northern Neck, Powerade, Red Flash, Schweppes, Seagram’s, Sprite, Surge, Tab, Vault

Return To List
GOYA FOODS

100 Seaview Dr., Secaucus, NJ 07094
Phone: 201-348-4900
Fax: 201-348-6609

The premier source for authentic Latino cuisine, Goya Foods is the largest, Hispanic-owned food company in the United States. Founded in 1936 by Don Prudencio Unanue and his wife Carolina, both from Spain, the Goya story is as much about the importance of family as it is about achieving the American dream.

PRODUCTS: Beans Rice Regional Specialties Condiments Beverages Pantry Frozen Foods Reduced Sodium and Organic

Brands: Goya, Canilla, Golden Canilla, Adobo, Sazon, Cafe Goya
Chobani was founded on the belief that people have great taste. They just need great options. That’s why we started Chobani back in 2005 — to make high-quality, great tasting yogurt made with only natural ingredients available to the masses. Sure, a lot has changed since then. We’ve grown from five employees to almost 2,000 strong. We started out with one truck of milk a day and now use over four million pounds daily. And, our products are now available nationwide as well as in Australia, UK and Canada. But, there are some things that will never change like our unwavering commitment to producing the best-tasting, highest quality products and being nothing but good to our fans, employees, local communities and health professional friends. Without you, none of our successes would have been possible. We can’t thank you enough for your support!
COLGATE-PALMOLIVE

300 Park Ave.
New York, NY 10022
Phone: 212-310-2000
Fax: 212-310-3405

Net Sales
Website
Financial Reports

$16,734

Brands: Hill's Prescription Diet, Hill's Science Diet

Major Product Areas: Pet food
CONAGRA FOODS

One ConAgra Drive
Omaha, NE 68102-5001
Phone: 402-595-4000
402-240-4000
Fax: 402-595-4707

Website
Net Sales
Financial Reports
$13,263

Brands: Angela Mia, Act II, Andy Capp’s, Armour, Banquet, Beatrice, Blue Bonnet, Chef Boyardee, Country Pride, County Line, David, Decker, Eckrich, Egg Beaters, Fleischmann’s, Gilroy, Golden Cuisine, Gulden, Healthy Choice, Hebrew National, Hunt’s, Hunt’s Snack Pack, Kid Cuisine, Knott’s Berry Farm, La Choy, Lamb-Weston, Libby’s, Lightlife, Louis Kemp, Manwich, Marie Callender’s, Orville Redenbacher’s, Pam, Parkay, Pemmican, Peter Pan, Reddi-Wip, Ro-Tel, Rosarita, Snack Pack, Singleton, Slim Jim, Swift Premium, Swiss Miss, Van Camp’s, Wesson

Major Product Areas: Canned, frozen and preserved foods, grain mill products, bakery, fats/oils, miscellaneous
207 High Point Drive
Building 1, Victor, NY 14564
Phone: 585-678-7100
Fax: 585-394-6017

Website
Financial Reports
Net Sales
$2,654

Subsidiaries, Divisions: Barton Inc., Canandaigua Wine Co. Inc., Franciscan Estates

Brands: Almaden, Arbor Mist, Barton, Black Box, Black Velvet, Canadian LTD, Chi-Chi’s, Cook’s, Corona, Double Diamond, Estancia, Fleischmann’s, Inglenook, J. Roget, Kentucky Tavern, Kim Crawford Wines, LaTerre, Manischewitz, Montezuma, Mr. Boston, Mystic Cliffs, Nobollo, Paso Creek, Paul Masson, Peroni, Point, Red Guitar, Robert Mondavi, Ruffino, Simi, Skol, Svedka, St. Pauli Girl, Taylor, Ten High, Toasted Head, Tsingtao, 99 Schnapps, Effen Vodka, 1792 Ridgemont Reserve, Simply Naked, Primal Roots

Major Product Areas: Beverages
COTT CORPORATION

6525 Viscount Road
Mississauga, Ontario
Canada L4V 1H6
Phone: (905) 672-1900

Website

Net Sales
$2,335

Financial Reports

Brands: Ben Shaw’s, Cott, Clear Choice, Fruit Refreshers, Orient Emporium Tea Co., So Clear, Stars & Stripes, Vess, Vintage, Mr. Fizz, Top Pop, City Club, Red Rave, Red Rooster, Royal Crown, Throwdown, Aftershock, private label & store brands

Product Areas: Soft drinks, energy drinks, sport drinks, water, tea, juices and smoothies

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CROPP COOPERATIVE
ORGANIC VALLEY FAMILY OF

One Organic Way
LaFarge, WI 54639
Phone: 888-444-6455
Fax: 608-625-3025

Website
Financial Reports
Net Sales
$715

[ cooperative ]

Products: cheese, butter, milk, eggs, juice, soy, meat, poultries
Dairy Farmers of America

Northpointe Tower
10220 N. Executive Hills Blvd.
Kansas City, MO 64153
Phone: 816-801-6455
Fax: 816-801-6456

Website

Net Sales
$13,000

Brands: Borden Cheese, Keller’s Butter, Golden Cheese, Mid-America Farms, Jacobo, Enricco, CalPro, Sport Shake, VitalCal

Major Product Areas: Dairy

Return To List
Dannon

100 Hillside Ave
Fl 3 White Plains, NY 10603-2862
Phone: (914) 872-8400

Website

Net Sales

$1,490

Parent: Danone; Subsidiaries: 85% ownership in Stonyfield Farm
Brands: Activia, DanActive, Danimals, Dan-o-nino, Dannon, Evian, Light & Fit, Dannon Oikos
Product Areas: Dairy, water
Darigold

1130 Rainier Ave. South
Seattle, WA 98144
Phone: (206) 284-7220
Fax: (206) 281-3456

Net Sales
$933
Farmer-Owned

Website

Today Darigold proudly represent over 500 family farms across the Northwest. Darigold is the producers of milk, butter, sour cream, cottage cheese and other dairy products for institutions, the food industry and family dinner tables around the world.

Brands: Darigold, Montana's Country Classics
Product Areas: Milk, butter, yogurt cultured dairy
Dean Foods is a leading food and beverage company in the United States and a European leader in branded plant-based foods and beverages.

Reportable Segments: Fresh Dairy Direct, WhiteWave-Alpro, Morningstar


Net Sales

Financial Reports

Dean Foods
2515 McKinney Ave., Ste. 1200, Dallas, TX 75201
Phone: 214-303-3400
Fax: 214-303-3499

Website

Return To List
Del Monte Foods

One Market St.
San Francisco, CA 94105
Phone: 415-247-3382;
Fax: 415-247-3565

Website

Net Sales

$3,101

Brands: Del Monte, S and W, Contadina, College Inn, Kibbles and Bits, MilkBone, Pupperoni, Meaty Bone, Snausages, Nature's Recipe, Gravy Train, Canine Carry Outs, Jerky Treats, 9 Lives, Meow Mix, Pounce

Major Product Areas: Pet nutrition, fruits, vegetables
San Francisco-based Diamond Foods is an innovative premium snack food and culinary nut company focused on building and energizing brands including Kettle Brand® Chips, Emerald® snack nuts, Pop Secret® popcorn, and Diamond of California® nuts. The Company’s strategy is to build and energize brands as well as identify opportunities to energize and add value by making a relevant connection to the contemporary consumer. Diamond's products are distributed globally in stores where snacks and culinary nuts are sold.

Brands: Diamond Culinary Nuts, Emerald Premium Nuts, Kettle Brand, Pop Secret
Products: Nuts, salty snacks
D O L E  F O O D S

One Dole Drive
Westlake Village
CA 91362
(818) 879-6600

Website

Financial Reports

Net Sales

$7,224

Subsidiaries Divisions: Dole Fresh Vegetables, Dole North American Fruit, Dole Europe, Dole Latin America, Dole Honduran Beverages

Brands: Dole, Dole Classic Salad, Dole Complete Salads, Dole Fruit Bowls, Dole Lunch for One, Dole Special Blends, Dole Tropical Gold, Dole Premium Select, Wildly Nutritious

Major Product Areas: Canned, frozen and prepared foods, miscellaneous
DR. PEPPER SNAPPLE GROUP

5301 Legacy Drive
Plano, TX 75024
Phone: 972-673-7300

Website
Financial Reports
Net Sales
$5,903

Subsidiaries: Canada Dry, Mott’s

Brands: 7UP, A&W, Canada Dry, Clamato, Country Time, Crush, Deja Blue, Diet Rite, Dr Pepper, Gini, Hawaiian Punch, Hires, IBC, Margaritaville, Mistic, Mott’s, Mr and Mrs T, Nantucket Nectars, Nehi, Orangina, Peñafiel, RC Cola, ReaLemon, Rose’s, Schweppes, Snapple, Squirt, Stewart’s, Sundrop, Sunkist, Venom Energy, Vernors, Welch’s, Yoo-hoo

Major Product Areas: beverages

RETURN TO LIST
E & J GALLO WINEY

600 Yosemite Boulevard
Modesto, CA 95354
Phone: 877-687-9463
Fax: 209-341-3569

Website

Net Sales
$3,400
[private]


Products: Wine, spirits
FLOWERS FOODS INC.

1919 Flowers Circle
Thomasville, GA
Phone: 229-226-9110
Fax: 229-225-3816

Website
Financial Reports
Net Sales

$2,773

Company Info
Flowers Foods is a dynamic company that has been delivering quality baked foods at a good value for more than 80 years.

Subsidiaries, Divisions: Flowers Bakeries, Flowers Specialty
Brands: Nature’s Own, Whitewheat, Cobblestone Mill, Sunbeam, Bunny, Bluebird, Mrs. Freshley’s, Mi Casa, European Bakery, ButterKrust, Captain John Derst’s, Evangeline Maid, Mary Jane & Friends, Aunt Hattie’s, Holsum

Major Product Areas: Bakery
FOREMOST FARMS USA

E10889A Penny Lane
Baraboo, WI 53913
Phone: (608) 355-8700
(800) 362-9196
Fax: (608) 355-8699


Major Product Areas: Dairy products
Foster Farms

1000 Davis St.
Livingston, CA, 95334
Phone: 800-255-7227
Fax: 209-394-6366

Website

Net Sales
$2,200
[Private]

Subsidiaries: Foster Farms Dairy

Brands: Foster Farms, Great Bites, Humboldt Creamery, MGI, Savory Servings

Products: Chicken and turkey products
GENERAL MILLS

One General Mills Blvd.
Minneapolis, MN 55426
Phone: 763-764-7600

Website
Financial Reports
Net Sales
$16,657

Brands: Basic 4, Betty Crocker, Big G cereals, Big T Burgers, Bisquick, Bugles, Cascadian Farm, Cheerios, Chex, Cinnamon Toast Crunch, Clusters, Cocoa Puffs, Cookie Crisp, Delights, Diablitos Underwood, Fiber One, Frescarini, Fruit Snacks, Gardetto's, Go-Gurt, Gold Medal, Golden Grahams, Green Giant, Haagen-Dazs, Hamburger Helper, Jeno's, Jus-Rol, Kix, Knack & Back, La Salteña, Larabar, Latina, Liberte, Lucky Charms, Macaroni Grill, Monsters, Mountain High, Muir Glen, Nature Valley, Oatmeal Crisp, Old El Paso, Pillsbury, Progresso, Reese's Puffs, Toaster Scrambles, Toaster Strudel, Total, Totino's, Trix, V.Pearl, Wanchai Ferry, Wheaties, Whips!, Yo-Plus, YOP, Yoplait

Return To List
For over 100 years Gilster-Mary Lee has been producing Private Label Brands. Gilster-Mary Lee is home to 14 different food manufacturing facilities with a truck fleet that delivers products throughout the US and Canada.

Gilster-Mary Lee produces over 8,000 items in over 500 different private label brands, as well as its own Hospitality label. Approximately 3,000 employees work in 14 different manufacturing facilities across four states.

Brands: Hospitality (mostly private label)

Major Product Areas: Bakery & drink mixes, cereal, soups & sauces, popcorn, rice & pasta, dinner mixes
Glanbia Foods is a division of Glanbia plc, a leading international food and ingredient company headquartered in Kilkenny, Ireland. Glanbia plc is one of Europe’s leading dairy companies, and one of the world’s largest cheese manufacturers.

Headquartered in Twin Falls, Idaho, Glanbia Foods, Inc. is one of the largest producers of cheese and whey-based ingredients, and the largest barrel cheese manufacturer in the world. With four facility locations throughout Idaho’s scenic Magic Valley, Glanbia Foods has two processing cheese plants in Gooding and Twin Falls, and two whey processing plants in Gooding and Richfield. Our facilities collectively process over 12 million pounds of milk everyday resulting in over 400 million pounds of cheese and 110 million pounds of dairy ingredients annually.

Glanbia Foods is continually expanding its world-class processing facilities to meet the growing demand for more high-quality cheese. Our customers are among the top food processing companies in the world, receiving the highest-quality, best-value dairy products available. Our cheeses are consistently ranked among the top in their class in national and international cheese competitions. We attribute all of our success to our over 600 dedicated employees, quality dairy partners, and our exceptional customers.
Golden State Foods is one of the largest diversified suppliers to the foodservice industry, servicing 50+ customers and 25,000+ restaurants from three continents. Founded in 1947, the $5 billion company is values based with proven performance in superior quality and customer service in both manufacturing and distribution. With approximately 4,000 employees worldwide, GSF’s core businesses include: processing and distribution of liquid products, meat products, produce, bakery and other services, providing a variety of networked solutions for the total supply chain spectrum. The Company also runs the GSF Foundation for kids, a non-profit organization to help children and families in need.

Subsidiaries/Divisions: Liquid products, Meat products, Produce, Bakery

Major Product Areas: Foodservice supplier (esp. McDonald’s)
GORTON’S

128 Rogers St.
Gloucester, MA 01930

Website

Parent Firm: Nippon Suisan Kaisha Ltd.

Brands: Gorton’s

Major Product Areas: Seafood

Net Sales

$6,859
GREAT LAKES CHEESE

17825 Great Lakes Pkwy.
Hiram, OH 44234
Phone: 440-834-2500
Fax: 440-834-1002

Brands: Great Lakes

Major Product Areas: Dairy, Cheese
H.J. HEINZ

One PPG Place
Pittsburgh, PA 15219
Phone: 412-456-5700
Fax: 412-456-6128

Website
Financial Reports
Net Sales
$11,649


Brands: Bella Rossa, Boston Market, Chef Francisco, Classico, Catelli, Complan, Dianne’s, Delimex, Earth’s Best, Farley’s, Guloso, Heinz, Ken-L-Ration, Olivine, Ore-Ida, Orlando, Plasmon, Quality Chef Foods, Smart Ones, Starkist, T.G.I. Friday’s, Truesoups, Wattie’s, Weight Watchers, Wyler’s, Vlassic

Major Product Areas: Canned, frozen and preserved foods, miscellaneous

Return To List
H. P. Hood

Six Kimball Lane
Lynnfield MA 01940
Phone: 617-887-3000
800-343-6592

Website

Net Sales
$2,200
[ Private ]

Subsidiary: Crowley Foods

Brands: Axelrod, Crowley, Heluva Good Cheese, Hood, Maggio, Penn Maid, Rosenberger’s, Simply Smart

Major Product Areas: Dairy products, ice cream, drinks

Return To List
HAI N CELESTIAL GROUP

58 S. Service Rd.
Melville, NY 11747
Phone: 631-730-2200
Fax: 631-730-2550

Website
Financial Reports
Net Sales
$1,378


Subsidiaries, Divisions: Celestial Seasonings, Hain Celestial Canada ULC, Hain Celestial Europe BVBA, Hain Pure Protein Corp., Hain Daniels Group


Return To List
Hearthside Food Solutions melds an 80-year heritage of manufacturing prowess with world-class management practices. We create solutions and produce products that meet the expectations of the most demanding global customers -- and do it while delivering lowest landed costs. Our management team is committed to outperforming any competitor in our category, and creating new value for our customers.

Specialties: Hearthside manufactures Bread Products, such as croutons & stuffing, Snack Components, such as pretzels, rye & bagel chips, and a variety of Cold-formed Granola Bars. Packaging capabilities include every size from single serve to bulk totes.

Brands: (Contract manufacturer)

Food categories: Bakery including bars, cookies, crackers, granolas, cereals, snack components, snacks, specialty items
H E R S H E Y

100 Crystal A Drive
Hershey, PA 17033
Phone: (717) 534-6799

Website
Financial Reports

Net Sales
$6,081


Brands: 5th Avenue, Almond Joy, Amazin’ Fruit Candies, Amazin’ Fruit Super Fruit Breath savers, Bubble Yum, Candies, Bridge Mixture, Brown Cow, Cadbury’s Candies, Caramello, Cherry Blossom, Chipits Chocolate Chips, Chuckles, Crash Bar, Eat-More, Glosette, Good & Plenty, Goodies, Heath Bar, Heide, Hershey’s, Hugs, Ice Breakers, Jolly Rancher, Kisses, Kit Kat, Krackel, Lowney, Luden's, Mauna Loa, Milk Duds, Mounds, Mr. Freeze, Mr. Goodbar, Nibs, NutRageous, Oh Henry!, Ovation, PayDay, Pot of Gold, Rain-Blo, Reese’s, Rolo, Skor, Sour Dudes, Snacksters, Snackbarz, Special Crisp, Special Dark, Strawberry Cow, Super Bubble, Sweet Escapes, Symphony, Take5, TasteTations, Top Scotch, Twizzelators, Twizzlers, Whatchmacallit, Whoppers, Wunderbeans, York, Young & Smylie, Zagnut, Zero

Major Product Areas: Confectionery
HILLSHIRE BRANDS

Old name: Sara Lee

400 S. Jefferson Street
Chicago, Ill
North America Contacts
Desserts: 1.800.323.7117
Foodservice: 1.800.261.4754
Meats: 1.800.925.3326

Website
Financial Reports
Net Sales
$8,681

Brands: Del Monte, S and W, Contadina, College Inn, Kibbles and Bits, MilkBone, Pupperoni, Meaty Bone, Snausages, Nature’s Recipe, Gravy Train, Canine Carry Outs, Jerky Treats, 9 Lives, Meow Mix, Pounce

Major Product Areas: Pet nutrition, fruits, vegetables

Return To List
Committed to continuous improvement and innovation, Hilmar Cheese Company and our business unit, Hilmar Ingredients, serves customers in more than 40 countries from our two manufacturing facilities. Our founding headquarters is located in California's fertile Central Valley in Hilmar, and our state-of-the-art Dalhart, Texas facility is located in a growing dairy region. Our steady supply of fresh milk ensures our customers of consistent, year-round availability of product.

Hilmar Cheese Company specializes in the production of cheddar and American cheese utilized by private label and national brand, retail and foodservice companies across America. While rare among large manufacturing sites, Hilmar Cheese Company has the unique ability to produce a range of cheese in large volumes and the flexibility to adjust quickly to our customers’ changing needs.

Hilmar Ingredients, a division of Hilmar Cheese Company, manufactures a wide range of whey protein concentrates, whey protein hydrolysates, whey protein isolates and three grades of edible lactose: edible, refined, and ultra-refined. Our whey and lactose ingredients are sold worldwide for use in such diverse applications as frozen dinners, sports beverages, processed cheeses, baked goods, infant formulas, confectioneries, and many others.
HORMEL FOODS

One Hormel Place
Austin, MN 55912-3680
Phone: (507) 437-5611
Fax: (507) 437-5158

Website
Financial Reports
Net Sales
$8,231

Subsidiaries, Divisions: Dan's Prize, Hormel Foods International Corp., Jennie-O Foods, Progressive Processing

Brands: Black Label, Boca Grande Foods, Buffalo, By George, Carapelli, Chi-Chi's, Country Crock, Cure 81, Curemaster, Di Lusso, Dinty Moore, Dona Maria, Dubuque, El Torito, Farm Fresh, Farmer John, Fast’N Easy, Herb-Ox, Herdez, Homeland, Hormel, House of Tsang, Jennie-O, Kid's Kitchen, Light & Lean, Little Sizzlers, Lloyd's, Manny’s, Marrakesh Express, Mary Kitchen, MegaMex, Not-So-Sloppy-Joe, Old Smokehouse, Patak’s, Peloponnese, Quick Meal, Rosa Grande, Sandwich Maker, Saag’s, Spam, Stagg, Valley Fresh, Wranglers

Major Product Areas: Meat and poultry, canned, frozen and preserved foods, fats/oils, miscellaneous

Return To List
Imperial Sugar Company is the producer of products under the labels of Imperial Pure Cane Sugar®, Dixie Crystals® and Holly®. Imperial Sugar Company always strives to bring you only the finest quality sugar and sweetener products. Imperial Sugar® products, great recipes and excellent service have been available to Texans for over 100 years. The Dixie Crystals® brand has been supplying the same great product to folks in the southeast since 1917.

Imperial Sugar products are sold in most grocery/retail stores and to industrial and foodservice customers.

Subsidiaries/Divisions: Imperial Distributing, Inc., Delaware; Imperial-Svannah LP, Delaware; Savannah Foods & Industries Inc., Delaware; Comercializadora ISC, S. de R.L. de C.V., Mexico; Ragus Holdings, Inc., Delaware

Brands: Dixie Crystals, Holly, Imperial, Wholesome Sweeteners

Major Product Areas: Sugar/confectionery
J & J SNACK FOODS

6000 Central Highway
Pennsauken, NJ 08109
Phone: 856-665-9533
Fax: 856-665-6718

Website
Financial Reports
Net Sales
$831

Subsidiaries, Divisions: Mia Products, the Icee Co., Icee de Mexico S.A. de C.V., Pretzels Inc., Country Home Bakers Inc.

Brands: Superpretzel, Pretzel Fillers, Pretzelfils, Gourmet Twists, Mr. Twister, Soft Pretzel Bites, Softstix, Soft Pretzel Buns, Hot Knots, Dutch Twist, Texas Twist, Sandwich Twist, Cinnapretzel, Seriously Twisted!, Barq’s, Icee, Luigi’s, Arctic Blast, Minute Maid Juice Bars and soft frozen lemonade, Shape Ups, Chill, Mama Tish’s, Tio Pepe’s, Mrs. Goodcookie, Baker’s Best, Camden Creek Bakery, Readi-bake, Country Home, Pretzel Cookie; Icee Peak, Slush Puppy, Java Freeze, California Natural, Funnel Cake Factory, Airpopt

Return To List
J.R. SIMPLOT

999 Main St.
Boise, ID 83702
Phone: 208-336-2110
Fax: 208-389-7515

Website

Net Sales
$5,600
[ private ]

Subsidiaries, Divisions: North American Food Group, AgriBusiness Group, Land & Livestock Group, Simplot Australia, Beijing Simplot, MarBran Brands: Culinary Select, Infinity, RoastWorks, Simplot Sweets, Upsides
Major Product Areas: Frozen potatoes, potato specialties, vegetables, fruit

Return To List
J.M. SMUCKER

One Strawberry Lane
Orrville, OH 44667-0280
Phone: 330-682-3000
Fax: 330-684-3370

Website
Financial Reports
Net Sales
$5,526

Subsidiaries/Divisions: U.S. Retail Segment, Special Markets Segment

Brands: Adams, Crisco, Crosse & Blackwell, Dickinson's, Dunkin Donuts, Dutch Girl, Eagle Brand, Folgers, Hungry Jack, Jif, Kava, Knot's Berry Farm, Laura Scudder's, Martha White, Magnolia, Mary Ellen, Milestone, Natural Brew, Nature's Peak, Pet, Pillsbury, R.W. Knudsen Family, Santa Cruz, Smucker’s, White Lily

Major Product Areas: Canned, frozen and preserved foods, beverages
With 140 production facilities worldwide and over 120,000 employees, JBS is the largest animal protein processor in the world. Our global, diversified, low-cost production platform is the foundation for a variety of products including food, leather, pet products and biodiesel. An international industry leader, JBS has production and processing plants in Brazil, Argentina, Italy, Australia, USA, Uruguay, Paraguay, Mexico, China and Russia. Parent firm: JBS S.A. (Brazil); owns 67 percent of Pilgrim's Pride Brands: Swift Premium, Swift Black Angus, Swift Select
JOHN B. SANFILIPPO & SON

1703 North Randall Road
Elgin, IL 60123
Phone: 847-289-1800

Website
Another Website
Net Sales
$674

Brands: Fisher, Orchard Valley Harvest, Sunshine Country

Major Product Areas: Raw and processed nuts, peanut butter
K E L L O G G

One Kellogg Square
Battle Creek, MI 49016-3599
Phone: 616-961-2000
Fax: 616-961-2871

Website
Financial Reports
Net Sales
$13,198


Brands: All-Bran, Austin, Cheez-It, Club, Chips Deluxe, Crunchmania, Eggo, E.L. Fudge, Famous Amos, FruitaBu, Fruit Loops, Fruit Streamers, Fudge Shoppe, Go-Tarts, Kashi, Keebler, Kellogg’s, Krispy, Loma Linda, Morningstar Farms, Murray, Natural Touch, Nutri-Grain, Pop-Tarts, Rice Krispies, Right Bites, Sandies, Smart Start, Special K, Soft Batch, Stretch Island, Sunshine, Toasted, Town House, Twistables, Vector, Wheatables, Worthington, Yogos, Zesta, Apple Jacks, Bran Buds, Cinnamon Crunch Crispix, Cocoa Krispies, Complete, Corn Pops, Cracklin’ Oat Bran, Crispix, Frosted Mini-Wheats, Honey Smacks, Just Right, Kellogg’s Corn Flakes, Kellogg’s Crunch, Kellogg’s Frosted Flakes, Kellogg’s Raisin Bran, Kellogg’s Smorz, Kellogg’s Low Fat Granola, Mini-Swirlz, Mueslix, Pops, Product 19

Major Product Areas: Cereal, cookies & crackers, fruit leather, vegetarian/soy products

RETURN TO LIST
KEYSTONE FOODS

300 Barr Harbor Drive
West Conshohocken, PA 19428
Phone: 610-667-6700
Fax: 610-667-1460

Website

Net Sales
$11,723
[private]

Parent Firm: Marfrig Group (Brazil)

Products: Beef patties, processed poultry, fish & pork, mostly for McDonald’s restaurants worldwide
LACTALIS USA INC

2376 S. Park Ave.
Buffalo, NY 14220
Phone: 716-823-6262
800-641-8306

Net Sales
$800
[ estimated ]

Website

Brands: BBA, Precious, President, Scerma, Societe, Sorrento
Major Product Areas: Cheese

Return To List
LANCASTER COLONY

37 W. Broad St.
Columbus, OH 43215
Phone: 614-224-7141

Website
Financial Reports
Net Sales
$1.131


Brands: Amish Kitchen, Aunt Vi’s, Cardini’s, Chatham Village, Girard’s, Inn Maid, Jack Daniel’s, Mamma Bella, Marshall’s, Mary B’s, Marzetti, New York BRAND, Reames, Romanoff, Sister Schubert's, T. Marzetti, Pfeiffer

Major Product Areas: Dressings, dip, sauces, frozen bakery

RETURN TO LIST
LAND O’LAKES

4001 Lexington Ave. North
Arden Hills, MN 55126
Phone: 651-481-2222
Fax: 651-481-200

Website
Financial Reports
Net Sales
$12,849

Brands: Land O'Lakes

Major Product Areas: Butter, cheese, eggs, milk, cocoa/cappuccino mix

Return To List
LEPRINO FOODS

1830 W. 38th St.
Denver, CO 80211
Phone: 303-480-2600
Fax: 303-480-2605

Brands: Leprino

Major Product Areas: Cheese

Net Sales
$2,500
[ private ]
Malt-O-Meal is now MOM Brands. A simple name change, but one that reflects the company we are now. Once a one-product company, today we rank among the nation's leading cereal companies. We're still family-owned, and we will always be focused on what's good for families. Great quality, great tasting cereal at prices they can afford. In fact, that's our company's mission - to find better ways to make a better breakfast at a better price™.

Brands: Better Oats, Bear River Valley, Farina Mills, Isabel's Way, Malt-O-Meal, Mom's Best, Sally's, Three Sisters, I Love Oats, private label

Categories: Ready-to-eat and hot breakfast cereals
M A P L E  L E A F  F O O D S

30 St. Clair Avenue West, Suite 1500
Toronto, Ontario, Canada M4V 3A2
Phone: 416-926-2000
Fax: 416-926-2018

Website
Financial Reports
Net Sales

$4,894

Subsidiaries: Canada Bread Co., Maple Leaf Bakery

Brands: Ben’s, Bittner’s, Burns, California Goldminer, Dempster’s, Healthy Way, Hygrade, Maison-Cousin, Maple Leaf, McGavin, Nutriwhip, Olivieri, Prime Turkey, Schneider’s, Shopsy’s, Tenderflake

Major Product Areas: Meat, bakery, agribusiness

Return To List
MARS

6885 Elm St.
McLean, VA 22101-3810
Phone: 703-821-4900
Fax: 703-448-9678
Global Ph: +1 973-691-3536

Website

Net Sales
$30,000
[private]

Brands: 3 Musketeers, Alterra Coffee Roasters, Altoids, Banfield Pet Hospital, Bright Tea Co., Cesar, Cocoavia, Combos, Doublemint, Dove, Ethel-M, Extra, Flavia, Kudos, M&M’s, Milky Way, Orbit, Pedigree, Royal Canin, Seeds of Change, Sheba, Skittles, Snickers, Starburst, Twix, Uncle Ben’s, Waltham, Whiskas, Wisdom Panel

Major Product Areas: Petcare, chocolate, gum and confections, food and drinks

Return To List
D.E Master Blenders 1753 is an international coffee and tea company, headquartered in the Netherlands. With sales of €2.7bn, our coffee and tea products are available in more than 45 countries and 70% of our revenue comes from markets where we have a No.1 or No.2 position.
MCCAIN FOODS

359 King Street West, Fifth Floor
Toronto, Ontario, Canada
Phone: 416-955-1700

Website
Net Sales
$6,100
[ Private ]

Subsidiaries: Day & Ross Transportation Group

Brands: Brew City, Ellios, McCain, Wong Wing

Major Product Areas: Frozen potatoes, appetizers, frozen pizza, frozen
McCormick & Co.

One Market St.
San Francisco, CA 94105
Phone: 415-247-3382;
Fax: 415-247-3565

Website
Financial Reports

Net Sales
$3,698


Major Product Areas: Spices/Herbs, seasonings, extracts, sauces & marinades, specialty foods

Return To List
MCKEE FOODS

One Market St.
San Francisco, CA 94105
Phone: 415-247-3382;
Fax: 415-247-3565

Net Sales
$1,100
[ private ]

Website

Subsidiaries, Divisions: Blue Planet Foods Inc.

Brands: Fieldstone Bakery, Heartland, Little Debbie, Sunbelt

Major Product Areas: Snack foods
Michael Foods, Inc. announced that its parent, M-Foods Holdings, Inc., has signed a definitive agreement under which its owners, affiliates of Thomas H. Lee Partners, L.P. (“THL”) and certain current and former members of management, will sell Michael Foods to affiliates of GS Capital Partners. The transaction, which is expected to close in the next two months and is subject to customary closing conditions, values Michael Foods at approximately $1.7 billion.

Michael Foods is a multinational producer and distributor of food products to the foodservice, retail and food ingredient markets. Its principal products are specialty egg products, refrigerated potato products, cheese and other dairy-case products. THL, which acquired Michael Foods in 2003, will retain an ownership stake of approximately 20% as part of the transaction.

Subsidiaries, Divisions: Crystal Farms Refrigerated Distribution Co., Minneapolis; Northern Star Co., Minneapolis; M.G. Waldbaum Co., Minneapolis; Papetti’s Hygrade Egg Products Inc., Elizabeth, N.J.; Wisco Farm Cooperative, Wisconsin; WFC, Inc., Wisconsin; Farm Fresh Foods, Inc., Nevada; Michael Foods of Delaware, Inc., Delaware; Minnesota Products, Inc., Minnesota; MFI Food Canada, Ltd., Canada; Abbotsford Farms, Minnesota

Brands: Papetti’s, M.G. Waldbaum, Farm Fresh Foods, Crystal Farms, Better’n Eggs, Simply Potatoes, AllWhites
M I L L E R C O O R S

250 South Wacker Drive #250
Chicago, Il 60606
(312) 496-2700
Fax: 414-931-3735

Brands: Coors, Henry Weinhard, Icehouse, Leinenkugel, Mickey’s Malt Liquor, Miller Chill, Miller Genuine Draft, Miller High Life, Miller Lite, Milwaukee’s Best, Milwaukee’s Best Ice, Milwaukee’s Best Light, Olde English 800 Malt Liquor, Steel Reserve, Southpaw Light, Blue Moon

Major Product Area: Beer and malt beverages

Website
Financial Reports
Net Sales
$7,550
MOLSON COORS

1225 17th St.
Denver, CO 80202
Phone: 303-279-6565
Fax: 303-277-5415

Subsidiaries/Divisions: Coors Brewing Co., Coors Brewers Ltd., MillerCoors, Molson Coors (Canada), Molson Coors (UK)

Brands: Blue Moon, Caffrey’s, Carling, Cobra, Coors, Creemore Springs, George Killian’s Irish Red, Keystone, Molson Canadian, Palm Speciale, Pilsner, Rickard’s Red, Tornade, Winterfest

Major Product Areas: Beer

Website
Financial Reports

Net Sales
$3,516
M O N D E L E Z
I N T E R N A T I O N A L

One Market St.
San Francisco, CA 94105
Phone: 415-247-3382;
Fax: 415-247-3565

Website
Financial Reports
Net Sales
$54,365

Subsidiaries, Divisions: North America (segments: Beverages, Cheese & Foodservice, Convenient Meals, Grocery, Snacks & Cereals), International (European Union, Developing Markets), Cadbury Confections

Brands: (Kraft North America) U.S. Beverages: Maxwell House, Starbucks (under license), Gevalia, General Foods International, Yuban, Sanka, Nabob and Seattle's Best (under license) coffees; Tassimo hot beverage system; Capri Sun (under license) and Kool-Aid packaged juice drinks; Kool-Aid, Crystal Light and Country Time powdered beverages; and Tazo (under license) teas, Bubbaloo, Cadbury, Dentyne, Halls, Milka, Trakinas, Trident

U.S. Cheese: Kraft and Cracker Barrel natural cheeses; Philadelphia cream cheese; Kraft grated cheeses; Polly-O cheese; Kraft, Velveeta and Cheez Whiz process cheeses; Deli Deluxe process cheese slices; and Breakstone's and Knudsen cottage cheese and sour cream.

U.S. Convenient Meals: Lunchables lunch combinations; Oscar Mayer and Louis Rich cold cuts, hot dogs and bacon; South Beach Living (under license) pizzas and meals; Boca soy-based meat alternatives; and

Continue...
U.S. Grocery: Jell-O dry packaged desserts; Cool Whip whipped topping; Jell-O refrigerated gelatin and pudding snacks; Jet-Puffed marshmallows; Kraft and Miracle Whip spoonable dressings; Kraft and Good Seasons salad dressings; A.1. steak sauce; Kraft and Bull’s-Eye barbecue sauces; Grey Poupon premium mustards; and Shake N’ Bake coatings; Kraft macaroni and cheese dinners; Stove Top stuffing mix; Taco Bell Home Originals (under license) meal kits; and Back to Nature macaroni and cheese dinners.

U.S. Snacks: Oreo, Chips Ahoy!, Newtons, Nilla, Nutter Butter and SnackWell’s cookies; Ritz, Premium, Triscuit, Wheat Thins, Cheese Nips, Honey Maid Grahams, Teddy Grahams and Kraft macaroni and cheese crackers; Nabisco 100 Calorie Packs; South Beach Living (under license) crackers, cookies and snack bars; Planters nuts and trail mixes; Handi-Snacks two-compartment snacks; Back to Nature granola, cookies, crackers, nuts and fruit & nut mixes; Back to Nature ready-to-eat cereals; Balance nutrition and energy bars.

(European Union) Snacks: Milka, Suchard, Côte d’Or, Marabou, Toblerone, Freia, Terry’s, Daim/Dime, Figaro, Karuna, Lacta, Pavlides, Twist, Merenda, Prince Polo/Siesta, Mirabell, Pyros Mogyoros, Alpen Gold, Sport/Smash/Jazz and 3-Bit chocolate confectionery products; and Oreo, Dorada, Digestive, Chiquilin, TUC, Mini-Star, Mikado, Ourson, Petit Déjeuner, Cracotte, Belin, Heudebert, Grany, Petit Écolier, Saiwa, Oro, Fonzies, Start, Prince, Pépito Opavia, Belvita and Gyori biscuits.

Beverages: Jacobs, Gevalia, Carte Noire, Jacques Vabre, Kaffee HAG, Grand’ Mère, Kenco, Saimaza, Meisterroestung, Maxwell House, Onko, Splendid, Starbucks (under license) and Karat coffees; Tassimo hot beverage system; Tang powdered beverages; and Suchard Express, O’Boy and Kaba chocolate drinks.

Continue...
MONDELEZ INTERNATIONAL

Cheese: Kraft, Dairylea, Sottilette, Osella and El Caserio cheeses; and Philadelphia cream cheese.

Grocery: Kraft pourable and spoonable salad dressings; Miracle Whip spoonable dressings; Mirácoli sauces; Lunchables lunch combinations; Kraft and Mirácoli pasta dinners and sauces; and Simmenthal canned meats.

(Developing Markets) Snacks: Oreo, Chips Ahoy!, Ritz, Club Social, Express, Kraker/Honey/Aveny Bran, Marbu, Dorada, Variedad, Pacific, Belvita, Cerealitas, Lucky, Trakinás, TUC, Mikado, Ourson, Petit Déjeuner, Cracotte, Bolshevik, Prichuda, Jubilee, Major, Merendina, Jacob’s, Chìpsmore, Twisties, Biskuat/Tiger, Milk Biscuit, Hi Calcium Soda and PIM’s biscuits; Milka, Toblerone, Lacta, Côte d’Or, Shot, Terrabusi, Suchard, Alpen Gold, Karuna, Korona, Poiana, Svoje, Ukraina, Vozdushny, Chudny Veche, Terry’s and Gallito chocolate confectionery products; and Estrella, Kar, Lux and Planters nuts and salted snacks.

Beverages: Maxwell House, Maxim, Carte Noire, Nova Brasilia and Jacobs coffee; Tang, Clight, Kool-Aid, Verao, Frisco, Q-Refresh-Ko, Royal and Fresh powdered beverages; and Capri Sun (under license) packaged juice drinks.

Cheese: Kraft, Velveeta and Eden process cheeses; Kraft and Philadelphia cream cheese; Kraft natural cheese; and Cheez Whiz process cheese spread.
NATIONAL GRAPE COOPERATIVE ASSOCIATION

2 S. Portage St.
Westfield, NY 14787
Phone: 716-326-5200
Fax: 716-336-5494

Website
Financial Reports

Net Sales
$641
[cooperative]

Brands: Bama, Welch’s,

Major Product Areas: Canned, frozen and preserved foods, beverages, miscellaneous

RETURN TO LIST
NESTLÉ

Nestle US & Canada
Avenue Nestlé 55
CH-1800 Vevey Switzerland

Nestlé USA
800 N. Brand Blvd.
Glendale, CA 91203
Phone: 818-549-6000

Nestlé Canada
25 Sheppard Avenue West
North York, Ontario M2N 6S8


Brands: Acqua Panna, Aero, After Eight, Alpo, Antica Gelateria del Corso, Aquarel, Arrowhead, Baby Ruth, Baci, Baeren Marke, Beggin Strips, Beltè, Beneful, Boost, Buitoni, Butterfinger, Buxton, Cailler, Calistoga, Carnation, Cat Chow, Cerelac, Cerevita, Chamyto, Cheerios (Europe-license), Chef, Chef-Mate, Chocapic, Cini Minis, Clinutren, Coffee-Mate, Contrex, Cookie Crisp, Dar Natury, Davigel, Davifrais, Deer Park, Delissio, Dibs, Dog Chow, Dreyer’s, Edy’s Slow Churned, Dibs, Häagen-Dazs, Drumstick, Skinny Cow, Nestlé Toll House, Nestlé Carnation, Nestlé Push-Up, Frosty Paws, Eskimo Pie, Ecco, Estrelitas, EveryDay, Extrême, Fancy Feast, Felix, Fitness, Friskies, Gerber, Gerber Graduates, Good Start, Gourmet, Herta, Hot Pockets, Lean Pockets, Lean Cuisine, Ice Mountain, Impact, Jenny Craig, Juicy Juice, Kit Kat, La Cremeria, La Laitière, Lean Cuisine, Levissima, Lion, Maggi, Maxibon, Milo, Minor’s, Mövenpick, Mucilon, NaturNes, Nero, Nescafé, Nescau, Nespresso, Nesquik, Nestea, Nestle, Nestlé Crunch, One, Optifast, Orion, Peptamen, Perrier, Perugina, Poland Spring, PowerBar, Pro Plan, Pure Life, Purina, Quality Street, Real Dairy, Resource, S.Pellegrino, Smarters, Stouffer’s, Taster’s Choice, Thomy, Tidy Cats, Toronto, Trio, Vittel, Wonka, Yorkie

Net Sales
$94,340

Major Product Areas: Beverages, baby foods, cereal, confections, frozen foods, ice cream, nutrition

RETURN TO LIST
OSI GROUP

1225 Corporate Blvd.
Aurora, IL 60504
Phone: 630-851-6600
Fax: 630-692-2340

Subsidiaries, Divisions: Amick Farms LLC (Batesburg, S.C.); Chengdu Husi Food Co. Ltd. (China); Dalian Husi Food Co. Ltd. (China); DB Limited Partnership (Chicago); Esca Hústermékelőállítő és Értékesítö Kft. (Hungary); Fair Oaks Farms LLC (Pleasant Prairie, Wis.); Foodworks (Germany); GenOSI Inc. (Philippines); Guangzhou Husi Produce Co. Ltd. (China); Husi Food Co. Ltd. (China); K&K Foods Ltd. (Taiwan); Kunming Husi Produce Co. Ltd. (China); Lang Fang Husi Produce Co. (China); Nation Pizza Products LP (Schaumburg, Ill.); Shanghai Husi Food Co. (China); Trosi de Carnes S.A. de C.V. (Mexico); Vista Processed Foods (India)

Products: Meat and produce private label and for quick-service restaurants
With over 120 years of brand heritage in the Canadian dairy industry, Parmalat Canada is committed to the health and wellness of Canadians and markets a variety of high-quality food products that help them keep balance in their lives.

Parmalat Canada produces milk and dairy products, fruit juices, cultured products, cheese products and table spreads with such respected brands as Beatrice, Lactantia, Astro, Black Diamond, and Balderson.

Employees' continued commitment to quality and innovation has helped Parmalat Canada become one of the largest, most-dynamic food group companies in Canada, employing more than 2,900 people with 18 operating facilities across the country.

Parent company, Parmalat SpA, is listed on the Italian Stock Exchange in Milan under the ticker symbol PLT.

Brands: Astro, Beatrice, Black Diamond, Lactis, Parmalat, Ucal, Soy Life

Major Product Areas: Milk, yogurt, beverages
PEPSICO

700 Anderson Hill Road
Purchase, NY 10577-1444
Phone: 914-253-2000
Fax: 914-253-2070

Website
Financial Reports

Net Sales
$66,504

Principal Business Units: PepsiCo Americas Foods (inc. Frito-Lay North America, Quaker Foods North America, Latin America Food and Snacks, Sabritas in Mexico, Gamesa in Mexico); PepsiCo Americas Beverages (inc. PepsiCo Beverages Americas, Pepsi Beverages Co.); PepsiCo Europe; PepsiCo Asia, Middle East and Africa

Brands: Amp, Aquafina, Aunt Jemima, Baken-Ets, Cap’n Crunch, Chee-tos, Chester’s, Cracker Jack, Diet Pepsi, Dole (license), Doritos, El Isleno, Ethos, Fiesta, Frappuccino, Flat Earth, Fritos, Funyuns, G2, G Natural, Gamesa, Gatorade, Grandma’s Cookies, Hickory Sticks, Hostess Potato Chips, Izzle, Kas Mas, King Vitaman, Lay’s, Life, Lipton (partnership), Manzanita, Matador, Mirinda, Miss Vickie’s, Mother’s, Mountain Dew, Mug, Munchies, Muncos, Naked Juice, Near East, No Fear, Nobby Nuts, Ocean Spray (licensed), O’Grady’s, Parkers, Pasta Roni, Pepsi, Propel, Quaker, Quisp, Rice-A-Roni, Rold Gold, Ruffles, Sabritas, Sabritones, Santitas, Seattle’s Best Coffee, 7-Up, Sierra Mist, Slice, Smartfood, Smith’s, SoBe, South Beach, Stacy’s, Storm, SunChips, Tazo, Tostitos, Tropicana, True North, Walkers

New Products:
Beverages, bakery, cereal, snacks

RETURN TO LIST
PERDUE FARMS

31149 Old Ocean City Road
Salisbury, MD 21802
Phone: 410-543-3000
Fax: 410-543-3292

Website

Net Sales
$4,500
[private]

Brands: Perdue, Perdue Oven Stuffes, Fit’n Easy, Short Cuts, Meat Time Starters, Tender N Tasty, Cookin’ Good, Sandwich Starters, Shenandoah, Tender Ready

Return To List
PILGRIM’S PRIDE

1770 Promontory
Circle Greeley
Colorado 80634
United States
Phone: 970-506-8000

Website
Financial Reports

Net Sales
$7,536

Subsidiaries, Divisions: Pierce Foods, acquired Gold Kist

Brands: EatWellStayHealthy, EggsPlus, Pilgrim’s Pride, Easy Entrée, Wing Dings

Major Product Areas: Poultry, meat, eggs, deli
Pinnacle Foods

6 Executive Campus
Cherry Hill, NJ 08002
Phone: 856-969-7100
Fax: 856-969-7311

Website
Financial Reports

Parent Firm: Blackstone Group

Brands: Armour, Aunt Jemima, Bernstein’s, Birds Eye, Birds Eye C&W, Freshlike, Brooks, Celeste, Comstock Wilderness, Duncan Hines, Greenwood, Hungry-Man, Husman’s, Lender’s, Log Cabin, McKenzie’s, Mrs. Butterworth’s, Mrs. Paul’s, Nalley, Open Pit, Riviera, Swanson, Synder of Berlin, Tim’s, Van de Kamp’s, Vlasic, Voila!

Major Product Areas: Misc. groceries
PRAIRIE FARMS DAIRY

1100 N. Broadway St.
Carlinville, IL 62626
Phone: (217) 854-2547
Fax: (217) 854-6426

Subsidiaries: Several joint ventures
Brands: Prairie Farms, North Star, Pevely, Old Recipe
Product Areas: Milk, ice cream, novelties, cultured products
Farmer-owned Prairie Farms Dairy has provided the freshest, highest quality dairy products for over 70 years.

Website

Net Sales 1,600
Farmer-owned
RESER’S FINE FOODS

15570 SW Jenkins Road
Beaverton, OR 97006
Phone: 503-643-6431
Fax: 503-646-9233

Website
Net Sales
$700
[ private ]

Brands: Reser’s, Baja Café, Main St. Bistro, Potato Express, Sidari’s, Stonemill Kitchens
Major Product Areas: Side dishes, deli salads, tortillas, Mexican prepared foods
RICH PRODUCTS

Buffalo (World Headquarter)
One Robert Rich Way
Buffalo, NY 14213
Tel: (716) 878-8000

Brands: Casa di Bertacchi, Della Suprema, Farm Rich, Jon Donaire, Rich’s On Top,
SeaPak, French Meadow Bakery, Byron’s Bar-B-Q

Major Product Areas: Toppings & icings, cakes & desserts, pizza, breads & rolls, shrimp &
seafood, appetizers & snacks, barbecue, meatballs & pasta, gluten-free & all-natural, syrups
& soaked cakes, and cooking creams.

Return To List
SANDERSON FARMS

225 N. 13th Ave.
Laurel, MS 39411-0988
Phone: 601-649-4030
Fax: 601-426-1461

Website
Financial Reports

Net Sales
$1,978

Brands: Sanderson Farms
Major Product Areas: Poultry, frozen foods
With plants located in 5 countries, we distribute our numerous products in over 50 countries worldwide. Saputo Inc will buy Dean Foods Co's Morningstar division for $1.45 billion to widen its product range and increase its U.S. presence, the Canadian dairy products maker said on Monday.

Subsidiaries: DCI Cheese
SARGENTO FOODS

One Persnickety Place
Plymouth WI 53073
Phone: 920-893-8484

Brands: Sargento
Major Product Areas: Shredded and sliced cheese

Website
Financial Reports

Net Sales
$1,000
[ private ]

Return To List
Founded in 1945, Schreiber Foods has grown to become a $4+ billion global enterprise and the world's largest customer-brand dairy company. It provides products to the biggest names in restaurant chains and is the world's largest supplier of private label dairy products to grocery and foodservice distributors.

More than just a cheese company, Schreiber is a global leader in innovation. Its more than 6,000 employees around the world work together to provide custom-designed, high-value products and services for its customers. From its roots in process cheese, Schreiber has become a leader in cream cheese, natural cheese, high-end specialty cheese and yogurt.

With its headquarters in Green Bay, Wis., Schreiber has nearly 30 production and distribution facilities in 16 cities throughout the U.S., each strategically located to provide one-day delivery to customers anywhere within the continental U.S. Schreiber also has production facilities in six countries outside the U.S., making it an established dairy leader with unparalleled depth, breadth and global reach.

Brands: American Heritage, Cooper
Major Product Areas: Dairy (cheese)
SCHWAN FOOD

115 W. College Drive
Marshall, MN 56258
Phone: 800-533-5290
507-532-3274

Website
Financial Reports

Net Sales
$1,800
[ private ]

Brands: Big Daddy’s, Edwards, Freschetta, Larry’s, LiveSmart, Minh, Mrs. Smith’s, Pagoda Express, Red Baron, Schwan’s, Tony’s

Major Product Areas: Frozen foods

RETURN TO LIST
Seaboard Corporation directly or indirectly employs more than 14,000 people worldwide. We are #427 on the 2012 Fortune 1000 list with net sales of approximately $5.7 billion annually. Seaboard is traded on the NYSE AMEX Equities under the symbol SEB.

Subsidiaries, Divisions: Pork Division; Commodity Trading & Milling Div.; Marine; Sugar; Power

Brands: Seaboard Farms, Prairie Fresh, A Taste Like No Other, Daily’s, Daily’s Premium Meats Since 1893, High Plains Bioenergy, Prairie Fresh Prime, Seaboard Foods, Buffet Brand and Seaboard Farms, Inc.

Product Areas: Pork, sugar refining, citrus juice
Subsidiaries, Divisions: Marion Foods Inc., Seneca Foods International Ltd., Seneca Snack Co., Signature Fruit Company LLC

Brands: Seneca, Libby’s, Aunt Nellie’s Farm Kitchen, Stokely’s, Read, Festal,

Major Product Areas: Canned vegetables, frozen vegetables, and fruits
Smithfield Foods

200 Commerce Street
Smithfield, VA 23430
Phone: 757-365-3000
Fax: 757-365-3017

Website
Financial Reports
Net Sales
$30,000


Brands: Aoste, Armour, Big 8’s, Bistro Naturals, Campofrio, Carando, Cook’s, Cumberland Gap, Curly’s, Del Mare, Dinner Bell, Eckrich, Ember Farms, Esskay, Farmland, Farmstead, First Prize, Great, Gwaltney, Healthy Ones, Hunter, Jamestown, John Morrell, Krakus, Kretschmar, Lunch Maker, Lykes, Margherita, Mosey’s, Patrick Cudahy, Patrick’s Pride, Paula Deen, Peyton’s, Rath, Realean, Rodeo, Smithfield Lean Generation Pork, Smithfield Premium, Sunnyland, The Peanut Shop, Tobin’s, Valleydale

Major Product Areas: Pork and beef products

Return To List
SNYDER-LANCE

8600 South Blvd.
Charlotte, NC 28273
Phone: 704-554-1421
Fax: 704-554-5562

Website
Financial Reports
Net Sales
$1,635

Subsidiaries, Divisions: Vista Bakery

Brands: Lance Fresh, Lance Private Brands, Cape Cod, Tom's, Archway Cookie, Stella D'oro

Major Product Areas: Snack foods
Sunkist is a not-for-profit marketing cooperative entirely owned by and operated for the California and Arizona citrus growers who make up its membership.

Cooperatives give producers clout. In today’s competitive international market, an independent grower stands alone against the competition. As a member of a cooperative, each individual grower joins with other growers to gain a mutually larger market share. A cooperative of growers together can do many things that a grower alone cannot afford to do — develop a worldwide market, promote a brand name, access a global transportation system, develop comprehensive research capabilities, and gain governmental access to overseas markets — to name a few.

Subsidiaries/Divisions: SunMac Hawaii Ltd., Hawaii; Sunkist Global, LLC, Sherman Oaks, California; Sunkist Pacific Ltd., Japan; Sunkist (Far East) Promotion Ltd., Hong Kong; Sunkist Taylor LLC, Sherman Oaks, California

Brands: Sunkist

Major Product Areas: Citrus, fresh-cut fruit
TREEHOUSE FOODS

2021 Spring Road, Suite 600
Oak Brook, IL 60523
Phone: 708-483-1300

Website
Financial Reports

Net Sales
$2,050


Brands: Mocha Mix, Rod’s, Second Nature; Nature’s Goodness, Bennett’s, Hoffman House, Roddenberry, mostly private label

Major Product Areas: Pickles, creamers, cheese sauces, drink mixes, soups, salad dressings, sauces, oatmeal and hot cereals, packaged dinners, salsa and Mexican sauces, jams, pie fillings

RETURN TO LIST
TYSON FOODS

2200 Don Tyson Pkwy.
Springdale AR 72762, USA
Phone: 479-290-4000
Website
Financial Reports
Net Sales
$33,278

Subsidiaries, Divisions: Tyson Fresh Meats, Tyson de Mexico, Cobb-Vantress, Godrej Tyson Foods, Tyson Dalong, Jiangsu-Tyson, Cactus Argentina, Macedo Agroindustrial, Avicola Itaiopolis, Frangobras; Dynamic Fuels LLC (JV).

Brands: Any’tizers, Bonici, Cavanaugh, Chairman’s Reserve, Cobb, Colonial, Corn King, Cut & Ready, Delightful Farms, Deli Slices, Doskocil, Golden Trophy, Grilled & Ready, Hot Wings, IBP, Jefferson Meats, Joseph Copperfield’s & Sons, Lady Aster, Mexican Original, Mr. Nuccio, Open Prairie Natural Angus, Original Wraps Our American Favorite, Pizza Topper, Pizzano, Readi Rise, Reuben, Russer, Solo Serves, Star Ranch Angus, Supreme Tender, TastyBird, Tenderpressed, Thorn Apple Valley, Trimmed & Ready, Tyson, Weaver, Wilson, Wilson Foodservice, Wright, Wunderbar

Product Areas: Beef, pork, poultry, frozen and prepared foods

RETURN TO LIST
Unilever House, Blackfriars
London EC4P 4BQ
United Kingdom

Rotterdam, Netherlands

North America: 700 Sylvan Avenue,
Englewood Cliffs, NJ 07632

Phone: 201-894-7760
Fax: 201-871-8257

Brands: Amora, Becel, Ben & Jerry’s, Bertolli, Blue Band, Breyers, Calve, CarbSmart, Carte d’Or, Cornetto, Country Crock, Dorian, Flora, Good Humor, Heart/Heartbrand, Hellmann’s, Knorr, Lipton, Magnum, Promise, Rama, Shedd’s, Slim-Fast, Solero, Wish-Bone

Major Product Areas: Misc. grocery products, ice cream
Wells Enterprises
Formerly Wells Dairy

One Blue Bunny Drive
(P.O. Box 1310)
Le Mars, IA 51031
Phone: (712) 546-4000
Fax: (712) 546-4440

Website

Net Sales
$1,100
[private]

Brands: Blue Bunny and Weight Watchers (licensed)
Products: Ice Cream, frozen novelties
Weston Foods is a leader in the North American baking industry, producing a variety of fresh, frozen and specialty bakery products including breads, rolls, bagels, tortillas, donuts, cakes, pies, cookies, crackers and other baked goods. Its operations include over 40 facilities across North America employing over 6,000 employees. Weston Foods sells its branded and control label products through a variety of customer channels within the North American food retailing market including many national and regional supermarkets, wholesale and club stores, convenience stores, food service distributors and outlets as well as other food retailing customers. The company is also a supplier of ice cream cones and sandwich wafers to the dairy industry and a supplier of Girl Scout cookies in the United States.